

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, Korea

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 50.0 \ 457.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	76%	75%	32 Days	\$173	\$6		AI	AI				21 KT	\$3,759
Hanjin	12%	5%	36 Days <sup>12</sup>	\$183	\$6		AI	AI				21 KT	\$3,969
Sea-Land	4%	2%	25 Days	\$175	\$6		AI	AI				21 KT	\$3,801
OOCL	4%	0%	23 Days	\$175	\$6		AI	AI				21 KT	\$3,801
Maersk	2%	6%	29 Days	\$175	\$6		AI	AI				21 KT	\$3,801
Mitsui OSK	2%	4%	26 Days <sup>10</sup>	\$175	\$3		AI	AI				21 KT	\$3,801
Hyundai	2%	1%	36 Days <sup>12</sup>	\$183	\$6		AI	AI				20 KT	\$3,969
COSCO	2%	0%	45 Days	\$177	AI		AI	AI				20 KT	\$3,717
APL	0%	1%	27 Days	\$175	\$6		AI	AI				21 KT	\$3,801
NYK Line	0%	1%	33 Days	\$175	\$6		AI	AI				21 KT	\$3,801

10 Transit time is based on departure from Norfolk, VA.

12 Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,791

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 1.0 \ 28.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	99%	89%	15 Days	\$3,630 <sup>1</sup>	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>		\$400 <sup>1</sup>			\$5,412
Maersk	1%	1%	16 Days	\$3,630 <sup>1</sup>	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>		\$400 <sup>1</sup>			\$5,412
Polish Line	0%	9%	17 Days	\$3,630 <sup>1</sup>	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>		\$400 <sup>1</sup>			\$5,412

<sup>1</sup> Rate is per container

*Average Container Rate* \$5,412

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 84.0 \ 7,189.9

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	16%	15%	31 Days	\$153	\$6			AI				21 KT	\$3,339
Mitsui OSK	16%	9%	31 Days	\$154	\$6			AI				21 KT	\$3,360
Maersk	12%	11%	26 Days	\$154	\$6			AI				21 KT	\$3,360
P&O Nedlloyd	10%	9%	25 Days	\$154	\$6			AI				21 KT	\$3,360
OOCL	8%	12%	26 Days	\$154	\$6			AI				21 KT	\$3,360
Hanjin	7%	7%	31 Days <sup>12</sup>	\$154	\$6			AI				21 KT	\$3,360
Zim Line	6%	9%	31 Days	\$153	\$117 <sup>1</sup>			AI				22.5 KT	\$3,560
Sea-Land	6%	1%	26 Days	\$154	\$6			AI				21 KT	\$3,360
Yang Ming	5%	5%	31 Days	\$152	\$6			AI				21 KT	\$3,318
Cho Yang	4%	2%	16 Days	\$3,700 <sup>1</sup>	AI			AI					\$3,700

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,382

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 1.0 \ 13.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	38%	42 Days	\$238	\$6			AI				21 KT	\$5,124
Sea-Land	0%	42%	35 Days	\$264	\$6			AI				21 KT	\$5,670
Mitsui OSK	0%	12%	34 Days	\$264	\$6			AI				21 KT	\$5,670
Hanjin	0%	8%	39 Days <sup>12</sup>	\$154	\$6			AI				21 KT	\$3,360

<sup>12</sup> Transit time is based on departure from Savannah, GA.

*Average Container Rate* \$5,124

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 2.0 \ 29.5

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	100%	66%	27 Days	\$192	\$6		8%	AI				21 KT	\$4,481
Hanjin	0%	27%	31 Days <sup>12</sup>	\$201	\$6		8%	AI				21 KT	\$4,685

<sup>12</sup> Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$4,481

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 1.0 \ 28.9

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	100%	28%	35 Days	\$240	\$6			AI				21 KT	\$5,166
Hanjin	0%	42%	31 Days <sup>12</sup>										
Sea-Land	0%	11%	31 Days	\$261	\$6			AI				21 KT	\$5,607
COSCO	0%	11%	44 Days	\$5,450 <sup>1</sup>	\$40 <sup>1</sup>			AI		\$150			\$5,640
Mitsui OSK	0%	5%	32 Days	\$261	\$6			AI				21 KT	\$5,607

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$5,166

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Moscow, Russia

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 109.0 \ 320.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	14%	10%	18 Days	\$7,700 <sup>1</sup>	AI			AI					\$7,000
Sea-Land	3%	6%	15 Days	\$7,700 <sup>1</sup>	AI			AI					\$7,000
P&O Nedlloyd	1%	9%	28 Days	\$7,700 <sup>1</sup>	AI			AI					\$7,000
OOCL	0%	36%	21 Days	\$7,700 <sup>1</sup>	AI			AI					\$7,000

<sup>1</sup> Rate is per container

**Average Container Rate** \$7,000

# Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 1.0 \ 50.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	14%	39 Days	\$246	\$6			AI				21 KT	\$5,292
Maersk	0%	72%	34 Days	\$175	\$6			AI				21 KT	\$3,801
P&O Nedlloyd	0%	8%	27 Days	\$175	\$6			AI				21 KT	\$3,801
Sea-Land	0%	4%	35 Days	\$175	\$6			AI				21 KT	\$3,801
NYK Line	0%	2%	36 Days	\$175	\$6			AI				21 KT	\$3,801

*Average Container Rate* \$5,292



# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 62.3 \ 670.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	59%	43%	27 Days	\$154	\$6		13%	AI				21 KT	\$3,780
COSCO	8%	16%	25 Days	\$179	AI		AI	AI				21 KT	\$3,759
Maersk	6%	12%	29 Days	\$154	\$6		13%	AI				21 KT	\$3,780
OOCL	6%	6%	30 Days	\$154	\$6		13%	AI				21 KT	\$3,780
Sea-Land	6%	5%	29 Days	\$154	\$6		13%	AI				21 KT	\$3,780
Mitsui OSK	6%	2%	28 Days	\$154	\$6		13%	AI				21 KT	\$3,780
Evergreen	5%	4%	35 Days	\$152	\$6		13%	AI				21 KT	\$3,733
NYK Line	3%	4%	28 Days	\$154	\$6		13%	AI				21 KT	\$3,780
Hanjin	0%	3%	33 Days <sup>12</sup>	\$160	\$6		13%	AI				21 KT	\$3,923
Cho Yang	0%	1%	26 Days	\$3,900 <sup>1</sup>	AI		AI	AI					\$3,900

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,776

# Ocean Rate Bulletin

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 30.0 \ 347.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	90%	79%	16 Days	\$4,700 <sup>1</sup>	AI			AI					\$4,700
Maersk	7%	9%	18 Days	\$6,800 <sup>1</sup>	AI			AI					\$6,800
OOCL	0%	9%	19 Days	\$6,800 <sup>1</sup>	AI			AI					\$6,800

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,852

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 5.0 \ 206.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	94%	79%	35 Days	\$5,200 <sup>1</sup>	AI			\$500 <sup>1</sup>					\$5,700
Hapag-Lloyd	6%	5%	25 Days	\$5,200 <sup>1</sup>	AI			\$500 <sup>1</sup>					\$5,700
Maersk	0%	4%	none	\$5,200 <sup>1</sup>	AI			\$500 <sup>1</sup>					\$5,700
Sea-Land	0%	3%	22 Days	\$5,200 <sup>1</sup>	AI			\$500 <sup>1</sup>					\$5,700

<sup>1</sup> Rate is per container

*Average Container Rate* \$5,700

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 44.0 \ 431.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	97%	24 Days	\$165	AI			\$600 <sup>1</sup>				23 KT	\$4,395
Italia	0%	2%	24 Days	\$3,650 <sup>1</sup>	AI			\$600 <sup>1</sup>					\$4,250
Maersk	0%	2%	19 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,395

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 51.0 \ 436.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	84%	77%	23 Days	\$129	\$6		39%	AI				21 KT	\$3,892
APL	6%	1%	20 Days	\$131	\$6		39%	AI				21 KT	\$3,950
Maersk	4%	5%	22 Days	\$131	\$6		39%	AI				21 KT	\$3,950
COSCO	4%	1%	50 Days	\$189	AI		AI	AI				21 KT	\$3,969
NYK Line	2%	9%	26 Days	\$131	\$6		39%	AI				21 KT	\$3,950

*Average Container Rate* \$3,902

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Xiamen, China

Frozen Poultry (EC)

Monthly Market Share For: November 1997

Month\Year: 5.0 \ 206.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	83%	40 Days <sup>12</sup>	\$237	\$6			AI				21 KT	\$5,103
Maersk	0%	7%	30 Days										
Zim Line	0%	6%	42 Days	\$4,900 <sup>1</sup>	AI				AI				\$4,900
Hanjin	0%	3%	26 Days	\$260	\$6				AI			21 KT	\$5,586
Hyundai	0%	1%	none	\$2,025 <sup>1</sup>	\$120 <sup>1</sup>				AI				\$2,145

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

*Average Container Rate* \$5,103